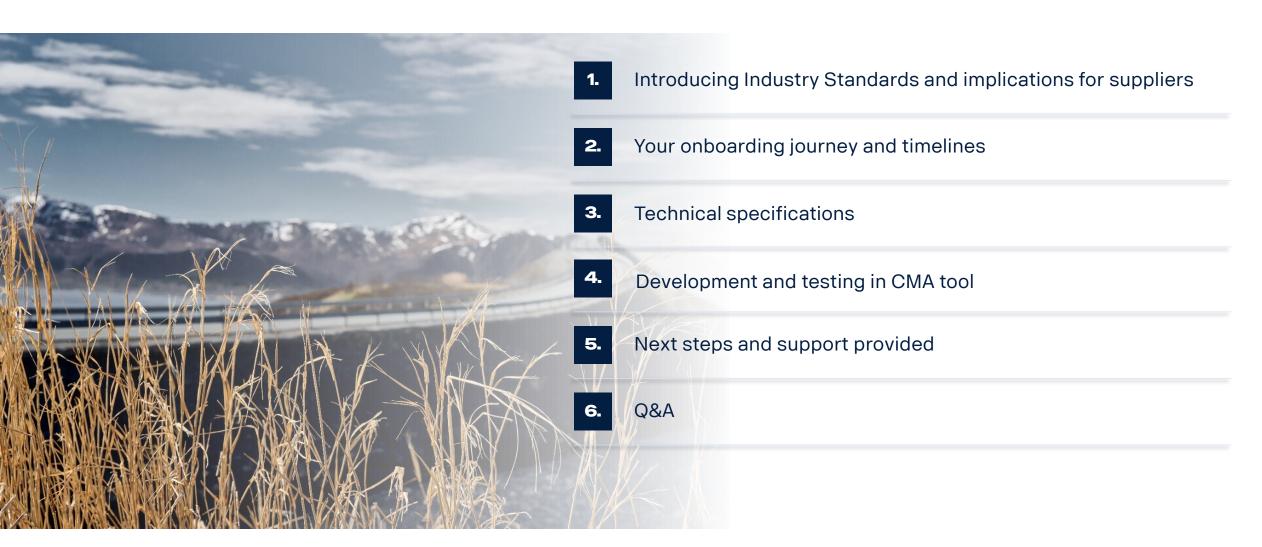


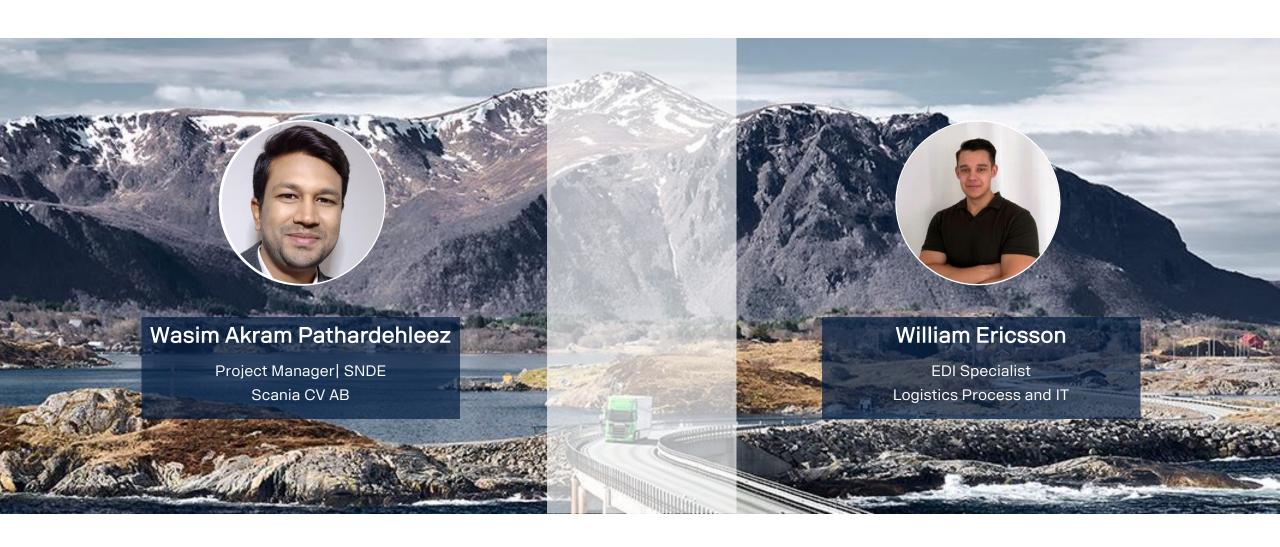
# Agenda





# **Today's presenters**







# **Introducing Industry Standards**



### Why is Scania introducing Industry Standards?

- Scania has taken a big step in its digitalization advancement transitioning to industry standards.
- Scania has updated the IT landscape and general ways of working to enable our strategic growth ambitions – to make the organisation future proof and make us a more attractive partner to work with.
- These changes will make it easier to meet the demands of the future, serving the customers of today with better prediction in delivery.

### What's in it for suppliers?

Higher data availability and reliability to enable better forecasting and enhance the ability to adapt to changes faster.

Better insight into the **traceability of deliveries** throughout Scania's supply chain.

Optimized **supplier experience** and professionalized **supply chain collaboration**.

### The deadline for implementing the changes is Friday 30th of May 2025

If you have not already, we kindly ask you to contact your EDI & Label technical team after this meeting to initiate technical onboarding as soon as possible and ensure to implement changes within given deadlines.

# Overview of key changes



### Updates to EDI landscape

Introduction of updated and improved **EDI** messages:

- Delivery Schedule (EDIFACT DELFOR D04A)
- Advanced Shipping Notice (ASN) (EDIFACT DESADV D07A)
- Invoice (EDIFACT INVOIC D07A)

This will require IT changes on the supplier end. Read more about the EDI formats in the technical specifications and logistics manual STD4172-1.

EDI activity	Current message	New message
Delivery Schedules	EDIFACT DELFOR D96A	EDIFACT DELFOR D04A
Advanced Shipping Notice	EDIFACT DESADV D96A	EDIFACT DESADV D07A
Invoices	EDIFACT INVOIC D03A	EDIFACT INVOIC D07A

### Global Transport Label (GTL) with unique Handling Unit (HU) Number

### Introduction of Global Transport Label:

- Switching barcode from 39 to 128 due to length of the HU number.
- Include data matrix ECC200.
- GTL to be applied on both outer (pallet) and inner (boxes) packaging levels.

#### Introduction of **HU number**:

- The HU number needs to be applied to the ASN and in the serial number field on the GTL of all goods that are sent to Scania.
- Suppliers are required to apply DUNS or ODETTE. SSCC is not approved.

Read more about the new label formats in the logistics manual STD4172-10.



### Additional changes

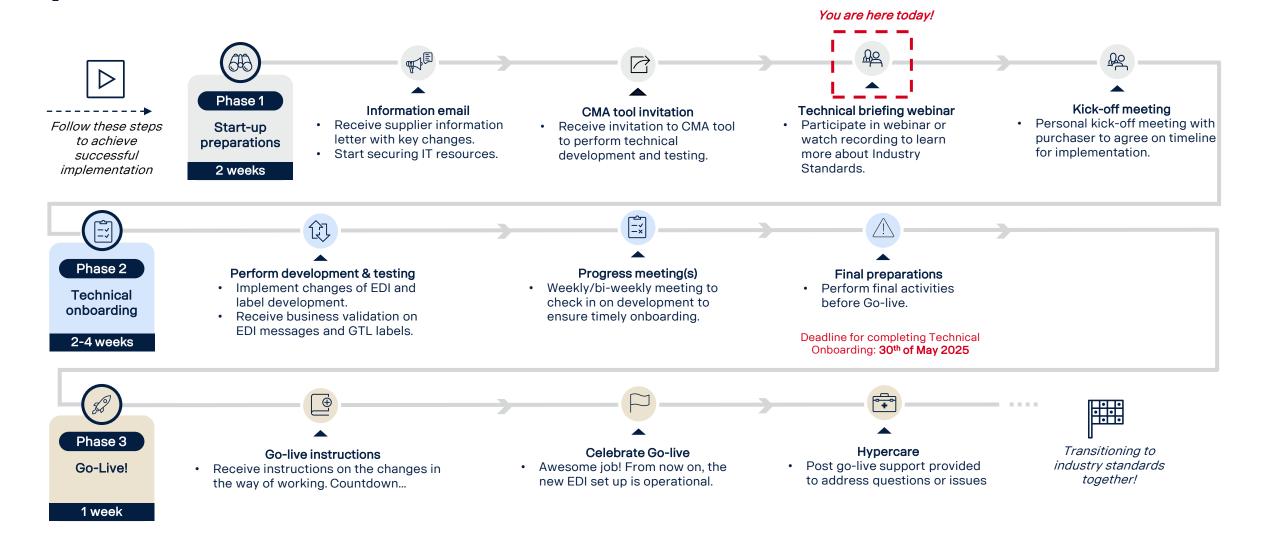
- Introduction of scheduling agreement used for automatic matching of invoices in goods reception and consists of a list of prices and parts. The scheduling agreement is intended as an extension to the current contract. The current contract remains the valid legal document.
- Introduction of new 7-digit supplier ID.
- Updated standards in the **logistics manual** STD4172-1 and STD4172-10.
- Updated Terms & Conditions to include new EDI and HU requirements.





# How Scania is guiding suppliers through this process







## What do suppliers need to develop?



### Development

## EDIFACT DELFOR D04A

✓ Deliverable: DELFOR can be received and viewed by supplier.

## EDIFACT DESADV D07A

✓ Deliverable: Supplier has received an approved compliance report of DESADV.

### Global Transport Label (GTL)

✓ Deliverable: Transport label has been reviewed and approved by Scania EDI.

## EDIFACT INVOIC D07A

✓ Deliverable: Supplier has received an approved compliance report of INVOIC.

### Communication Set-Up

✓ Deliverable: Communication set-up between Scania and supplier is completed with the new message versions.

# **EDIFACTS: Technical specifications**







### **DELFOR D04A**

#### **Activities to specify Delivery Schedule**

- □ Update Scania Association Assigned Code: GBSQ11 (note that this is applicable for suppliers using Association Assigned Code within their own EDI platform).
- ☐ Implement ship to segment NAD+ST (for existing Scania supplier, replace NAD+CN).
- ☐ Implement ship from segment NAD+SF.
- Map for segment QTY+70 for receiving cumulative quantities (backlog as a separate segment QTY+83 will not be sent).
- ☐ Update reference RFF+AJS to Scania Scheduling Agreement, segment is Replacing RFF+ON.
- ☐ Refer to the date in DTM+11 as pickup date at the supplier location.
- Make sure that you can split one EDIFACT file into several DFI FORs.

✓ **Deliverable:** DELFOR can be received and viewed by supplier.

### **DESADV D07A**

#### **Activities to specify Advanced Shipping Notice**

- ☐ Update Scania Association Assigned Code: GBSB11
- □ Contents in DESADV corresponds to the DELFOR (supplier number, address, part number, SA number, quantities)
- ☐ Ensure the data in BGM-segment is no longer than 16 characters.
- ☐ Implement segment NAD+SF (Ship From)
- □ Apply outer and inner packaging sequences (CPS loops) according to packaging specification.
- □ Apply prefixes in segment PCI 1J, 5J and 6J for the Handling Unit (HU) number structure.
- ☐ Update reference RFF+AJS to Scania Scheduling Agreement, segment is Replacing RFF+ON.
- □ Acquire Handling Unit (HU) number according to the Scania Standard Document STD 4172-10 and apply to GIR and GIN segments.
- ☐ If bundling will be applied, separate each DESADV with a new UNH segment in the file.

✓ Deliverable: Supplier has received an approved compliance report of DESADV.

### **INVOIC D07A**

#### **Activities to specify Invoice**

- ☐ Update Scania Association Assigned Code: GBSO11
- ☐ Implement segment NAD+SF (Ship From).
- ☐ Update reference RFF+AJS to Scania Scheduling Agreement, segment is Replacing RFF+ON.
- ☐ Update content in segment RFF+AAK. Value needs to be taken from the DESADV BGM-segment.

✓ Deliverable: Supplier has received an approved compliance report of INVOIC.

# **GTL: Technical specifications**



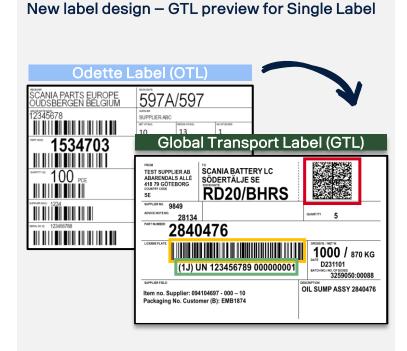




### **Global Transport Label (GTL)**

### **Activities to specify GTL**

- ☐ Implement Handling Unit (HU) structure in serial number field.
- □ Label variants: Master Label / Mixed Label / Single Label / Small Label
- ☐ Apply barcode 128 to license plate barcode..
- □ Apply data matrix ECC200 (incl. Reed- and Solomon error correction), ISO/IEC 16022
- ☐ Size of text and data elements to STD4172-10 (address, qty, etc.).
- □ Replace prefixes S, G & M with 1J, 5J & 6J in serial number field.
- ☐ Share PDF file of transport label to Scania EDI when completed according to STD4172-10.



#### Main differences to OTL

- 1 barcode instead of 5 barcodes.
- Unique identifier (license plate).
- Data matrix code with information.
- Increased font sizes for selected data fields.
- Supplier field for suppliers to put their own information.
- · Engineering Change will be excluded on the GTL.

✓ Deliverable: Transport label has been reviewed and approved by Scania EDI.



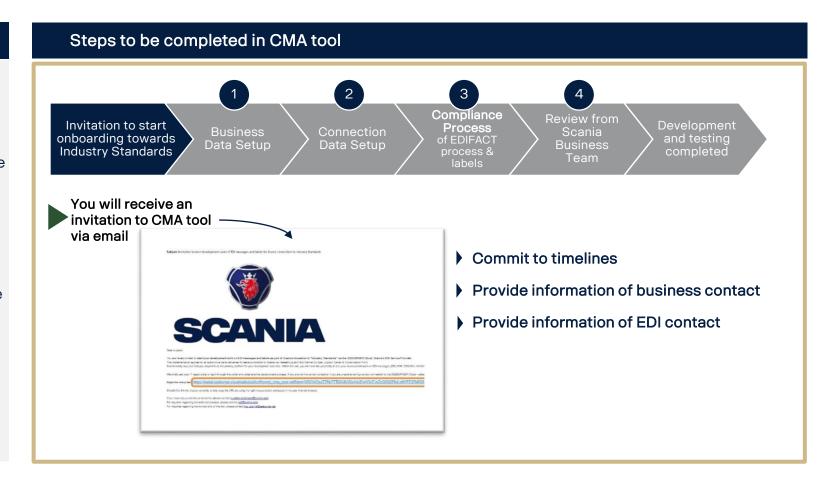
# Seeburger's CMA-tool will be used during the technical onboarding to validate solutions



# P

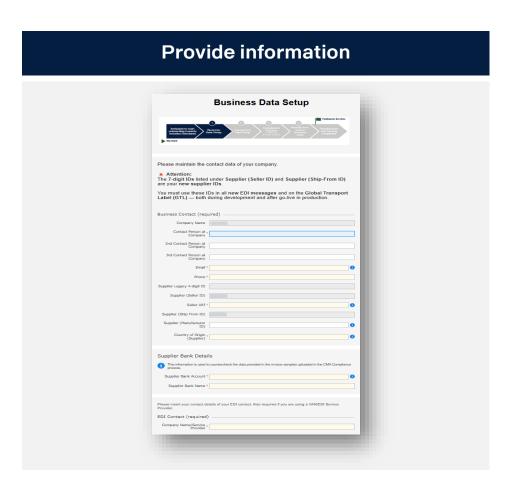
### Introducing Seeburger CMA tool

- CMA tool will be utilized for both the technical development and testing of updated EDI messages and GTL labels.
- The main tool used during onboarding, where you will receive support and feedback on your development work from Scania Business.
- You are expected to commit to timeline and provide all required information regarding your contact details and EDI setup within the tool.
- The tool should be used by <u>both</u> your Key Account Manager and EDI technical contact to ensure progress on both sides.



# 1. Business Data Setup

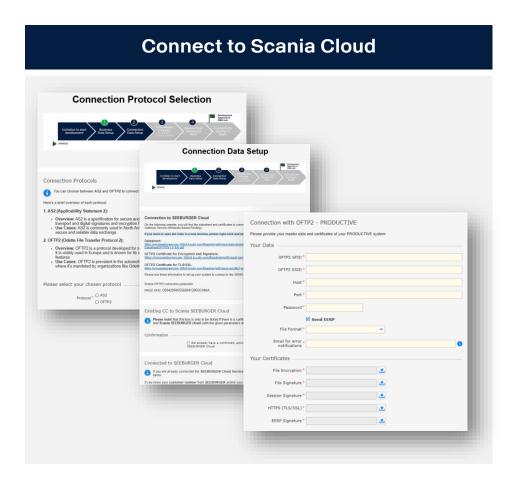






# 2. Connection Data Setup

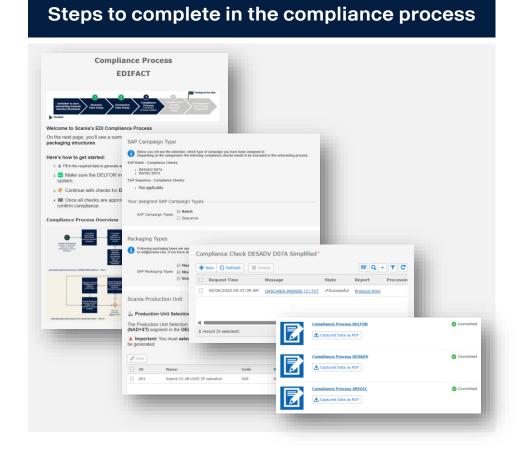






- Already onboarded to SEEBURGER cloud by Scania cloud migration project
- 2 Already customer of SEEBURGER cloud from earlier
- No previous connection to SEEBURGER cloud provide master data to perform connection with OFTP2 or AS2

# 3. Compliance Process of EDIFACT process & labels





# 4. Review from Scania Business Team

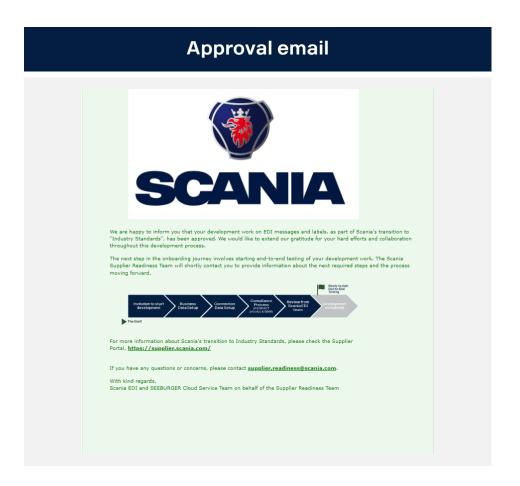
### **Confirmation of development work submission**





- Scania's business team validates uploaded files by checking EDIFACT content against DELFOR and ensuring your uploaded GTL comply with Scania standards and matches your EDIFACT messages.
- Confirmation email if you are approved or not approved
  - If not approved use the link in the rejection email to return to the campaign and correct the errors

# 5. Development and testing completed





Once approved, you are ready for Go-Live. You will receive more information regarding your Go-Live date and additional details.

If your organization have other plants already onboarded or currently undergoing onboarding you have the option to perform the full onboarding for selected plants and fast-track others. If this applies to your organization, please reach out to our supplier readiness team to discuss the matter and to receive a fast-track CMA campaign.

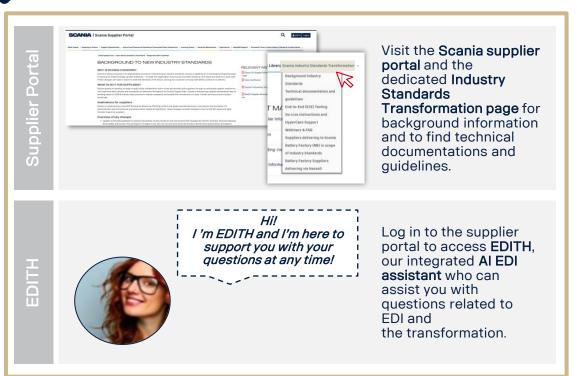


# Support and contact details to guide you as a supplier throughout the journey





### Material and Support provided to suppliers





### **Guidelines & contact details**

All information regarding Industry Standards can be found at **Scania Supplier Portal** <u>assessable here</u>

If you have any **questions or concerns**, please contact supplier.readiness@scania.com

For inquiries regarding the **technical process**, please contact edi@scania.com

For inquiries regarding the **functionality of the CMA- tool**, please contact tps\_scania@seeburger.de

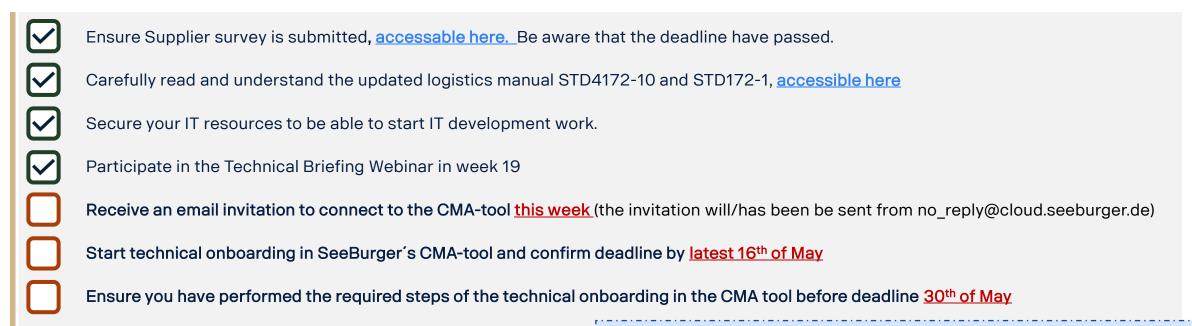
Our team of **supplier onboarding coordinators** will guide you through the onboarding process!

## Next steps – Start with EDI and Label Development





### Next steps and actions needed



If you're unable to commit to the given deadline in the campaign, reach out to supplier.readiness@scania.com immediately to communicate the date by which you can ensure completion.







1. Do we need to go through full onboarding again if we have other plants, using the same ERP and EDI system, already onboarded?

Not always. If your organization already has one or more sites onboarded and shares the same ERP system and EDI infrastructure, a fast-track onboarding and version of the CMA tool may be possible. In that case reach out to your coordinator via the supplier readiness email to inform us.

2. Why do I need to do these changes and when am I supposed to go live?

We are already live with the new ways of working at some Scania plants, such as the Battery Factory and Hasselt. We are now onboarding all remaining suppliers based in Europe who deliver automotive parts via EDI by May 30th, to ensure readiness once a plant you are delivering to goes live. This means that you a supplier will go live in production at different stages, depending on when you have planned call-offs for a site with the new way of working.

3. Where can we find guidelines?

All guidelines are available on The Scania Supplier Portal and the Scania Industry standards transformation page. You can find the updated logistics manual **STD4172-10 and STD172-1** on the supplier portal <a href="https://example.com/here/">here</a>



### 4. Who receives the CMA-tool invite in our organization?

The invitation is sent to the registered KAM in S360. Please note that the invitation will be sent in week 19. If no one has received the invitation during this week, then it is advised to verify the contact details with the responsible purchaser or your onboarding coordinator.

### 5. How do we create the QR-code for the GTL?

It is not a QR-code, it is a data matrix code. To create the Data Matrix for the Global Transport Label (GTL), you must follow the Scania-standardized format defined in STD4172-10.

### 6. Which of the Scania PRU are concerned by this transformation and updates at the moment?

- SEBA (Scania Battery Factory, Södertälje), with consignee codes BLC and 228
- NL01 (Consolidation Point Hasselt (NBF)), with consignee code NL01
- NL02 (Consolidation Point Hasselt (EBF)), with consignee codes SAS & NP2



### 7. Where are we supposed to perform the onboarding activities, such as the development and testing?

All the development and testing activities, part of the Technical Onboarding, will take place in our digital CMA tool, via the Seeburger Cloud, Scanias EDI service provider. This tool will be the main platform used throughout onboarding, where you will also submit your work for validation and receive support and feedback from Scania business.

### 8. If the end of May is impossible for us to meet, who should we contact regarding the date?

Please be aware this is strict deadline from Scania. If you have complications with meeting this deadline, please contact the supplier readiness team via our mailbox <a href="mailto:supplier.readiness@scania.com">supplier.readiness@scania.com</a> to discuss next steps.

### 9. Will all Scania plants change at the same time to Industry Standards?

No, our Scania production units will transition to the new industry standard in batches. You will be provided with more information at a later stage, as of now, there is no specific roadmap to be shared.

### 10. Will Purchaser at Scania contact us for a Kick-off meeting or should we contact purchaser?

Scania Purchasers will be inviting you to the kick-off meeting.

### 11. How to receive the new 7-digit supplier ID?

You will receive your new 7-digit supplier ID in your CMA campaign once invited.



### 12. I don't think I have access to the Supplier Portal. How can I get this?

As an already existing supplier to Scania you should already have access to the portal. Please contact your local admin for login issues, or reach out to the email: supplier\_portal.helpdesk@scania.com

### 13. We received a new supplier number in the CMA tool. Do we also need to keep our old one?

During Scania's transition to Industry Standards, suppliers will receive a new 7-digit supplier ID. However, please note that as of now you must also retain your previous supplier number for legacy plants.

### 14. The before mentioned deadline of 30th of May is the deadline you expect for having the new standard up and running?

The deadline of 30th of May is the deadline for when you must be ready with the new setup for production. However, you will receive more information of when you will go-live with the new setup.



### 15. I have not received any previous information or emails. Why is that?

Please reach out to supplier.readiness@scania.com if you have not received any communication since it might be that we have the wrong contact information for you as a supplier

16. We use Seeburger Web EDI since our shipping volume to Scania is low, do we need to do the EDI onboarding as well?

There are specific actions required for WebEDI suppliers, please reach out to supplier.readiness@scania.com for more details, or visit the supplier portal.

17. Can I find e.g. before and after examples for the messages?

Please check the standards and guidelines available <u>here</u> at the supplier portal

